

Petition for the formation of a NCPFP Federal Services Institute

January 19, 2012

Purpose: As provided for in the NCPFP Bylaws at Article IX, Section 3, we the undersigned petition the NCPFP Executive Committee to create an Federal Services Institute (FSI). FSI will provide a common forum for Council members interested in legislative, regulatory and policy developments related to the use of public-private partnerships, competitions and the development of business opportunities in the areas of Federal operations, maintenance, analytic and administrative support services. FSI will conduct workshops, develop publications, serve as a point of contact for technical representations to Federal governmental bodies and otherwise promote partnership opportunities. The FSI will focus on acquisition regulations, contracting requirements, performance standards, cost analysis, oversight, reporting, and the impact/placement of these activities on employees.

Background: Initially proposed to the Council's Board of Directors at their October 2011 meeting, the FSI can effectively address a range of issues important to members and existing NCPFP Institutes.

Organization: All members of the FSI shall be members in good standing of the NCPFP and all members of the Council shall be eligible for participation in the Institute. The FSI shall organize a Steering Committee from among the members and from other NCPFP institutes. The Steering Committee shall develop a work plan and focus for research projects, seminars, publications and other outreach efforts to bring support service contracting and related public-private partnerships into better focus. The Steering Committee shall report to the Executive Committee on this work plan no later than April 2012

The activities of the FSI shall be self- sustaining, unless otherwise approved by the NCPFP Executive Committee. It is expected that the FSI will expand the number of NCPFP meetings and seminars. In conducting its work, the FSI will also develop a series of strategic partnerships with public and private sector organizations to include, for example, the Acquisition Working Group, the National Defense Industries Association, the Aerospace Industries Association, Professional Services Council, the U.S. Chamber of Commerce and others to ensure that the interests of Council members are represented.

Membership: In accordance with Article IX, Section 3, paragraph B, this petition is submitted by the following:

Bob Jennings for Gigabit Squared (General/Private Member)
Sandy Hoe, McKenna, Long & Aldridge, (Sponsor/Private Member)
Art Smith, Management Analysis, Inc. (Sponsor/Private Member)

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NCPPP Federal Services Institute
Program Plan
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Why is a Federal Services Institute needed now?

The purpose of the Federal Services Institute (FSI) is to focus on Federal contracting opportunities in the support services area. This requirement comes out of the recent Federal budget reductions and their impact on the Federal contracting community, Federal insourcing requirements, recent barriers to Federal public-private competitions and outsourcing, renewed interest in buyouts and other placement imperatives, and the increased need for effective contract oversight & staffing. The Federal Government's downsizing brings new challenges to the agencies to meet mission requirements and to contractors seeking to respond to those requirements through new ways to provide services by using alternative partnership models.

The FSI will be a platform for the exchange of legislative, regulatory and policy information, enhancing the understanding of government officials and others regarding the array of partnership alternatives, best practices for the delivery of support services through partnerships as well as provide members and others with information on the innovative lessons learned through restructuring, competition and the development of public-private partnerships.

Who would be the Initial Members?

Initially, interested members and members from each of the other NCPPP Institutes are expected to form a Steering Committee that will prepare a full plan for the Institute. We expect this plan to be available NLT April 2012 and to react to emerging 2012-2014 Federal Budgets. FSI leadership would be drawn from the current membership with Art Smith, MAI, acting as its initial Chairperson.

When is the anticipated launch after formation?

Given the dynamic nature of current support service budgets and the immediate need to support agencies and NCPPP members, the FSI will begin its operations immediately. We will begin by inviting NCPPP members to a conference call seeking input for the prioritization of areas of concern, to include but not limited to the following;

- Competition barriers contained in the 2012 National Defense Appropriations
- Competition barriers contained in the 2012 General Government and Finance Appropriations
- The emerging body of law regarding challenges to recent Insourcing decisions

- The development of risk analysis in the decision to in-source or outsource commercial support work
 - Contract oversight as a fix
 - Contract development /provisions as a fix
- The determination of a “balanced workforce” and the spring 2012 reviews of agency FAIR Act inventories of Federal workload and new OMB required inventories of contract workload
- The development of restructuring opportunities to meet mission requirements, to include how 3P’s can facilitate the Administration’s new consolidation initiative
- The development of public-private partnerships as a means to mitigate the adverse employee impacts of downsizing through, for example, ESOPs.
- Continuing input to the development of comparative public-private costing
- Participation in insourcing and outsourcing savings estimates and post-decisional reviews
- The use of Best Value and Low Cost Technically Acceptable (LCTA) or Firm Fixed Price (FFP) contract vehicles in the context of public-private partnerships
- How and can 3P’s be developed in the context of GWAC, Multiple Award Schedule and strategic sourcing contracts