



# Combining Private Equity, Economic Development and Transportation

*Partnerships in Transportation Workshop*

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# Innovative Ways to Structure Projects

- Use of non-profit corporations to sell non-taxable bonds
- Allow revenue sharing of incremental tax increase on adjacent property
- Partial fuel tax rebates to prevent double payment of user fees
- Developer impact fees
- Payment for railroad relocation/joint use facilities

# PPP Developer Checklist

- Good political, public and agency support that can span project development life-cycle
- Partnership attitude by all parties with reasonable expectations for financial risk and reward
- Legislation in place for PPP's and supporting activities
- Access to public agency eminent domain for ROW
- Environmental clearance for major action



# Critical PPP Issues

- Selection process and criteria is reflective of the project and current status
- Early project development activities are shared and supported by sponsoring agency
- Policy for unsolicited projects must be clear and allow award
- Implementing legislation must be current and flexible to reflect market conditions