

GREEN INFRASTRUCTURE PAY-FOR-SUCCESS PARTNERSHIP

*Leveraging Private Capital for Public
Infrastructure and Community Benefit*

In Partnership with:



Presented by Damon Weiss, PE, June 2015

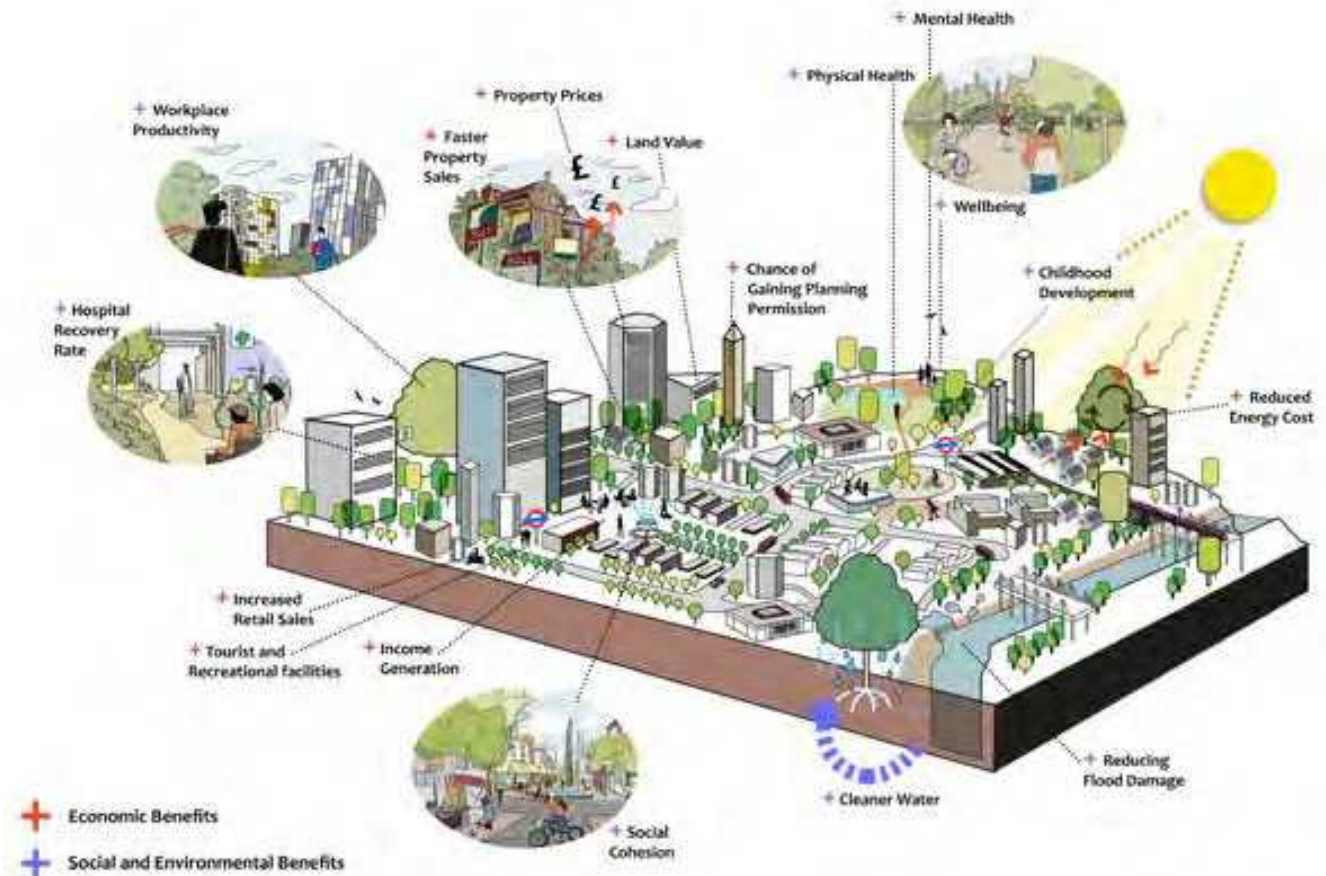
Green Infrastructure Provides Multiple Benefits

CHALLENGE: OUR FAILING SEWERS

CHALLENGE: URBAN RENEWAL

CHALLENGE: CLEAN WATER REGULATIONS

CHALLENGE: WATER UNCERTAINTY





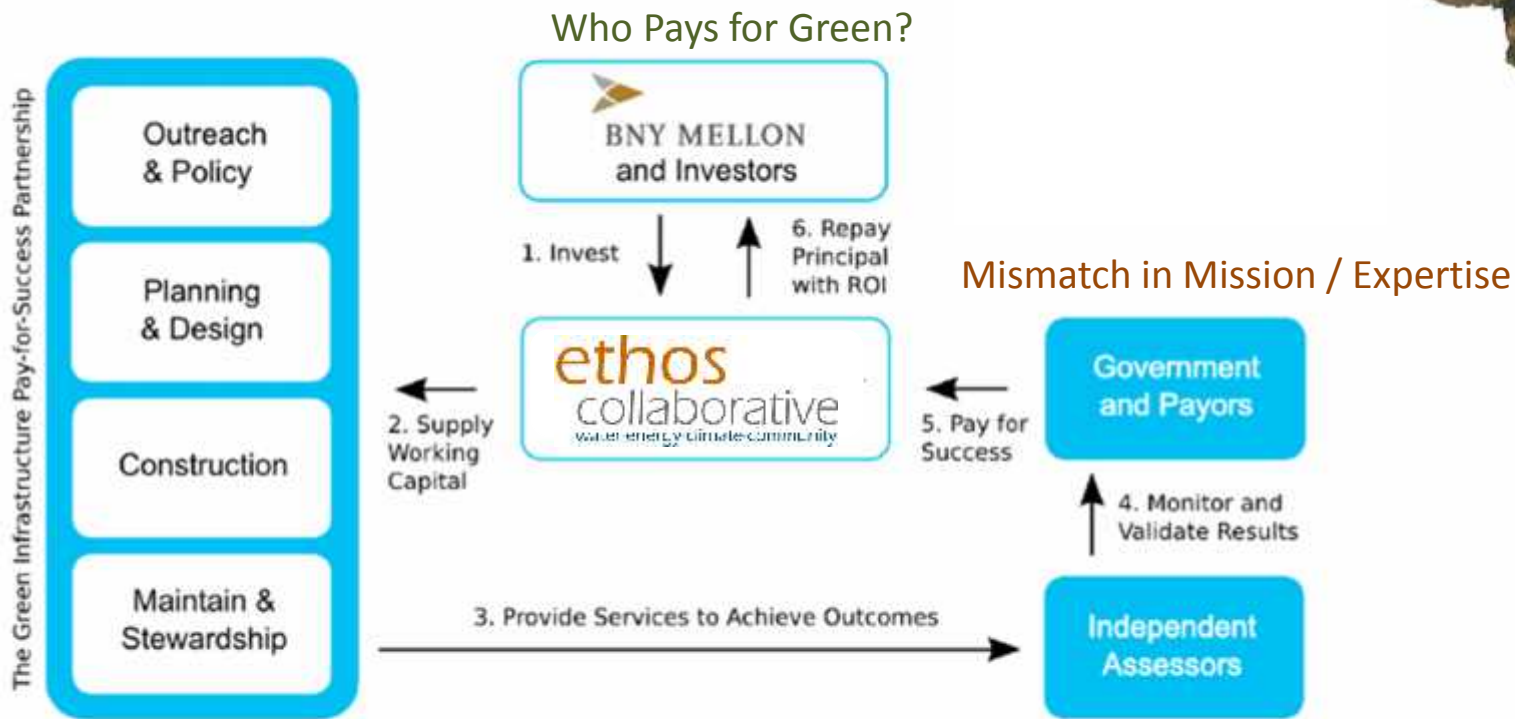
BARRIERS TO GI ADOPTION

So... Why Do We Spend Money on Grey, Instead of Green?

- No Control of Land Beyond Utility Right-of-Way
- Uncertainty about long-term performance.
- Uncertainty about long-term maintenance and costs
- Who should and can pay for Green?

Simple Truth: Sewer authorities do not have it in their charter or expertise to provide solutions with secondary environmental or social outcomes, beyond basic infrastructure and narrow, end-of-pipe water quality.

PAY-FOR-SUCCESS ADDRESSES BARRIERS



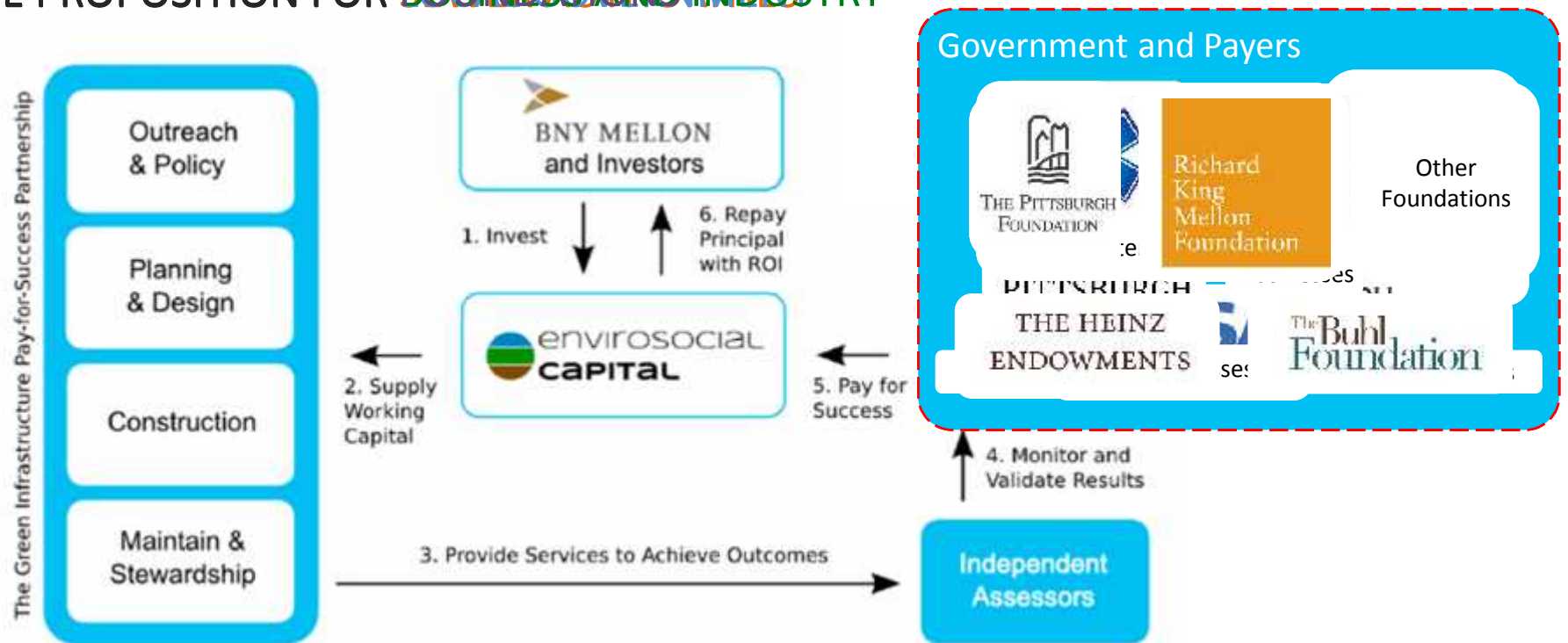
Mismatch in Mission / Expertise

Land Control and Ownership
Maintenance and Stewardship

Performance Uncertainty

Financing is Outcome-Based, Not Project-Based

VALUE PROPOSITION FOR BUSINESS AND INDUSTRY



DESIRED OUTCOMES

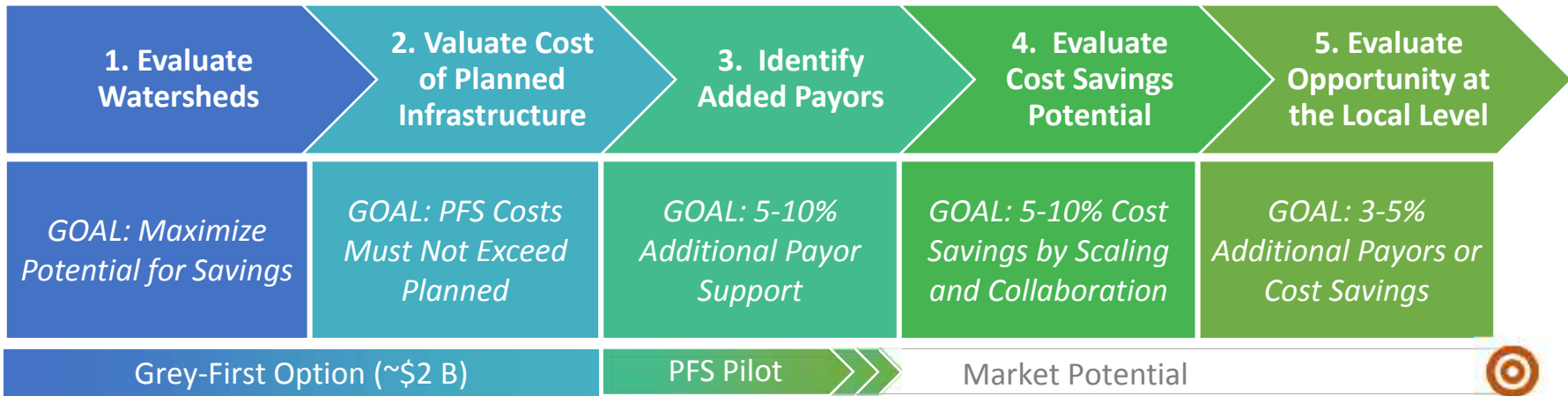
Positive Mission-Based Outcomes

Positive Program-Related Outcomes

Outcomes from Non-Profit Partners and Grantees



EVALUATING PAY-FOR-SUCCESS OPPORTUNITY



70% Overflow Reduction

Help Fund the Gap Through PFS Coalition Building

Target: 90% Overflow Reduction